# Is Your Team Ready for Your Success?



# Understand Your Team's Strengths and Weaknesses

Add value to your Dentrix solution by empowering the people who use it.

You've already invested in a Dentrix solution to make your practice more profitable and productive. But what about the people who use it every day?

Dentrix Mastery Tracks<sup>™</sup> will make sure every member of your team is as prepared and capable as your technology—by giving you a fast and affordable way to test what they know about Dentrix and to find out where they need improvement. It also directs them to the targeted training they need to enhance their skills and improve your practice.

Even better, the Mastery Tracks program is designed for the way your practice works—with topics and tracks that align with key job functions, a convenient approach that won't interfere with your daily operations, and attractive pricing that always makes Dentrix mastery a smart investment.







# Find the Perfect Mastery Track for Every Role

Dentrix Mastery Tracks comprises one or more tests that align with specific job functions and responsibilities. That means your team members can measure and improve the Dentrix skills that relate directly to their daily responsibilities—and then expand those skills by becoming a specialist in other areas down the road.

### FRONT OFFICE

The Dentrix Front Office Mastery Track includes three tests that measure your

team's ability to create and maintain detailed patient and family records, schedule appointments and manage patient correspondence, and coordinate continuing care. This track is ideal for scheduling coordinators or other front office team members who routinely manage patient information and appointments.



### **FINANCIAL**

The Dentrix Financial Mastery Track is designed for financial managers, insurance and billing coordinators and anyone else

responsible for maintaining financial information, processing payments or working with insurance claims. This track consists of two tests. The first assesses ability to use the Dentrix Ledger to set up and enter financial transactions, manage your accounts receivable and create accurate financial reports. The second measures competence in setting up insurance plans, verifying insurance eligibility and processing insurance claims.

### **DENTRIX MASTERY TRACKS PRICING**

#### ✓ Standard price per test - \$29.95

 $\checkmark$  Save \$5 per test when you sign up for all of the tests in a specific Mastery Track

 $\checkmark$  Every test purchase includes one free retake if you don't pass on your first attempt

### **PRACTICE ANALYSIS**



The Practice Analysis Mastery Track features a single in-depth test that focuses on the extensive practice analysis, reporting and

security features in Dentrix. This test will measure ability to generate common and custom reports, take advantage of the robust practice analysis capabilities in Dentrix, export and manage data, and use Dentrix password management and audit tools effectively. This track is a great fit for practice administrators or office managers who work with productivity and performance reports, or anyone who manages passwords or other security settings.



### CLINICAL Designed for dentists, dental assistants.

hygienists and other team members who are

directly involved with clinical care and treatment planning. The Clinical Mastery Track uses two tests to assess ability to navigate and use Dentrix charting, progress notes and clinical notes, treatment planning and other clinical tools in Dentrix to improve patient care.

## Start Your Success Today

Start using Dentrix Mastery Tracks to give your team the tools they need to measure and improve their Dentrix skills. And then watch them add even more value to your practice.

#### Visit Dentrix.com/Mastery

Help your team select the tests and tracks that match your duties

Complete Mastery Tracks tests at your convenience

## To get started, visit **Dentrix.com/Mastery**

# How Will Dentrix Mastery Tracks Benefit You?

It depends on your roles and responsibilities, but Mastery Tracks has something important to offer every member of your team.

### FOR DENTISTS AND OFFICE MANAGERS:

- ✓ Find more qualified applicants—by quickly evaluating how well they really know Dentrix.
- ✓ Accurately assess the Dentrix knowledge of every member of your team.
- ✓ Achieve all the benefits of Dentrix with people who know how to make the most of every feature.

### FOR FRONT OFFICE TEAMS, ASSISTANTS AND HYGIENISTS:

- $\checkmark$  Prove your Dentrix competence to your boss and coworkers.
- ✓ Earn trust and greater responsibility by gaining certificates in new areas.
- Enjoy the satisfaction that comes from improving skills and becoming more valuable.

## Easy, Convenient, and Affordable

Dentrix Mastery Tracks will make life easier on your people and your pocketbook. Anyone in your office can take the exams, track their own results and print certificates—all through the same convenient web portal. You pay a reasonable fee for every test someone in your practice takes, and you'll receive an additional discount when you sign up for all the tests in a specific Mastery Track. Your team can even retake any test they don't pass free of charge after a 24-hour waiting period.

## To get started, visit **Dentrix.com/Mastery**

## Get the Information and Training Your Team Needs to Succeed

Dentrix Mastery Tracks will help you evaluate and assess your team's Dentrix knowledge, but that's only the beginning. You can also rely on Henry Schein to help you gain the information and training your team needs to be successful—with a complete range of online and in-person learning options. These resources will help your team members prepare for tests and fill in any knowledge gaps that become apparent after they take tests.

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Use these detailed outlines to learn exactly what you need to know to successfully complete each Mastery Tracks test.

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Attend a Dentrix training workshop in your area, travel to our intensive three-day Business of Dentistry conference or bring a Dentrix instructor right to your office for in-depth, personalized training on crucial Dentrix concepts and skills.



Read *Dentrix Magazine* and the *Dentrix eNewsletter* for valuable tips and tricks on a variety of Dentrix features.

### DENTRIX RESOURCE CENTER

Take advantage of this extensive online repository to access Dentrix learning plans, on-demand training videos, user guides, knowledgebase articles and more. Unlimited access to the Resource Center is included with all Dentrix Customer Service Plans.

### DENTRIX LEARNING EDITION

If you don't have access to the full Dentrix software, install this limited-use version of Dentrix and use a corresponding study guide to walk through important Dentrix features and complete practice exercises.



## HENRY SCHEIN®