

**Practice Advisor Report:**

Gives you instant access to the Key Performance Indicators (KPIs) that can tell you how well your practice is doing.

Whether you are new to Dentrix or a long-time user, the Practice Development Program offers solutions to help you get the most out of your Dentrix Software.

DENTRIX PRACTICE DEVELOPMENT

Taking full advantage of what your Dentrix software can do for you? If not, Dentrix Practice Development can help!

Practice Development is focused on helping practices maximize the use of Dentrix software to ensure team members have the skills they need to do their jobs correctly. In addition, Practice Development helps dentists and office managers to recognize, understand and interpret the data found in Dentrix, so they can make better, more profitable business decisions.

The Dentrix Practice Development guided approach offers:

- A detailed analysis of a practice's current "health"
- In-depth profitability coaching services to help improve a practice's bottom-line
- State-of-the-art training through both hands-on and online options
- Timely and targeted skills training curriculum
- Post-training skills assessments to ensure team members' Dentrix knowledge and skills improve to reach desired levels

WHAT DOES YOUR CURRENT TRAINING LOOK LIKE?

Many practices believe the best training solution is the least expensive—self training! Although inexpensive, this can lead to gaps in knowledge and less efficient processes being implemented in the office, leading ultimately to greater costs.

At the other extreme, some think hiring a high-priced consultant first, is best. Although very knowledgeable, these consultants are not Dentrix experts and are better suited to working with dental offices at the latter stages of practice development.

As your single-source access to experienced trainers and knowledgeable profitability coaches, Dentrix Practice Development helps you first analyze your practice's health and then helps your entire team jump-start the practice's transition to a more efficient and profitability practice.



**CALL US TODAY
AT 800.336.8749**

To request a Practice Analysis Assessment, one-on-one training, profitability coaching or to register for a workshop, seminar or webinar.

DID YOU KNOW? Practice Development Program services can be purchased individually, or in bundles. Get access to the training and coaching services you want, how you want them.



Dentrix Practice Development provides an easy and systematic way to get the skilled assistance you need to create a more successful and profitable practice.

PRACTICE DEVELOPMENT COACHING & TRAINING SOLUTIONS

Practice Advisor Report analysis—This report gathers business intelligence from the five most important areas of your practice—production and case acceptance, collections, schedule management, continuing care and new patient analysis. Our Dentrix professionals will review how to interpret and understand the report so you can take the needed steps to improve the health of your practice.

Profitability Coaching—Dentrix profitability coaches help you address the outcomes of your Practice Advisor Report and help to develop customized strategies in each area of the review to help lead you to greater profitability and efficiency.

In-office and over-the-phone training—Experienced professionals train and help your team become more efficient in using Dentrix.

Mastery Tracks curriculum and skills assessments—Access to our Essentials online training tools and assessments helps your team members learn, measure and improve Dentrix skills that relate directly to their daily responsibilities.* If you want to expand beyond the basics provided by Essentials training, you can also pursue Mastery level training and assessments.

**CALL US TODAY
AT 800.336.8749**

To request a Practice Analysis Assessment, one-on-one training, profitability coaching or to register for a workshop, seminar or webinar.

Resource center—Gain access to countless training tools and product information. This includes answers to frequently asked questions, access to support knowledgebase articles and live chats with Dentrix support technicians.*

Hands-on skills training workshops—Dive deep into specific Dentrix topics and functions with day-long hands-on training. Held in major cities across the U.S., these skills workshops focus on a variety of subjects, including: billing and collections, treatment planning and case presentation, charting and accounts receivables management. CE credit is available.

Insight Seminar series—Spend a half-day discovering what's new in Dentrix and learning tips and tricks to make better use of the software in your practice.

The biennial Business of Dentistry Conference—Spend a few days at our biennial conference interacting with other Dentrix customers, product professionals, business consultants, trainers and coaches. Learn in a fun, easy, and low-key environment what Dentrix can do for your practice! CE credit is available. Our next conference will be held in Las Vegas, August 2019!

*Available with a current Customer Service Plan Agreement (CSP).